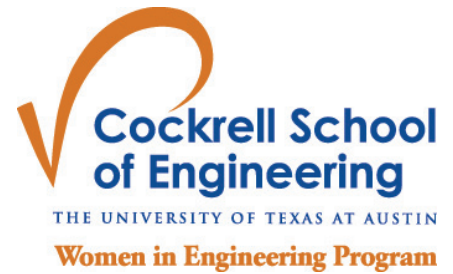


Women in Engineering Program Evening with Industry Banquet

Company Representative Feedback to Students



Please share any expectations or tips you have for students who may be sitting at your table:

- A lot of the recruiters are young professionals. Sometimes students get too relaxed and forget the professional part of the equation, and end up making off the cuff comments that undermine their integrity. I would say to the students be relaxed but remain professional.
- Ask lots of questions, share your interests, and try to figure out how your first job would fit into a career path that interests you.
- Ask questions, do your homework know the company that you are sitting with (what are their products, services, locations, etc.)
- Ask questions, solid communication skills are very important in engineering careers. If possible, do some homework on the company before the dinner, representatives like it when candidates show initiative.
- Ask questions. Learn as much as you can.
- Be prepared to talk about yourself, your interests and your goals.
- Be professional.
- -Bring a resume with pertinent information. -Dress professionally. -Prepare some questions ahead of time. -Do some research on the companies attending. -Don't be afraid to talk with company representatives. We were in your shoes not too long ago.
- Bring your resume if you would like a head start to the career fair.
- Choose a career that has a defined career and promotional path. Choose a career that will allow you to implement your degree. Choose a career that will afford you excellent leadership opportunities early in your career. Choose a career that will give valuable experience that you can use for the rest of your life.
- Come prepared with questions regarding career choices and thoughts. Dress appropriately; first impressions are often telling. Don't be shy about selling yourself; your accomplishments are a big deal!
- Discuss how the company relates to major. Don't be afraid to ask questions. Check out company's website.
- Don't ask me what my salary is. Don't ask me if I liked to party a lot when I was in school. Those are a couple of questions, I've actually had before. By the way, I strongly urge you to remove "partying" from the list of hobbies on your resume. I have seen this before too. Know if the company does engineering, construction or manufacturing. Or, if they do engineering, procurement and construction, and not manufacturing. Know some companies that are multi-national, global, domestic or regional. Know if a company is multi-disciplinary (mechanical, structural, geotechnical, electrical), or if it specializes in just one type of engineering. Know if a company has a signature project; like the Astrodome, or the Hoover Dam, for instance. Sincere interest, a cool, calm, confident demeanor and honesty are always appreciated.
- Don't be shy to ask questions and don't turn this into a job interview.
- Don't close any doors! Even if you don't think you'll go down a certain path, keep the opportunity available just in case you change your mind.
- Don't worry. Relax. Even the Dean of Engineering and company CEOs were also students at one point in their lives! You have to start somewhere.
- Dress like a professional and research the company that you will be sitting with. Think of some questions that you can ask the reps at your table. Bring your resume, as this is your opportunity to stick out among all of the other students at the career fair.

- Expectations / Tips I have for students attending Evening with Industry: 1) Bring a resume (with objective, GPA, proof of right to work in the U.S.), 2) dress professionally (no jeans), and 3) seek out industry representatives and introduce yourself.
- Extend your network. Take your time to talk to few companies' representatives.
- Field engineering demands higher quality in attitude and work ethic than it does in sheer smarts and aptitude. The training is demanding but should not discourage anyone who is good at interacting with people and has good attitude characteristics.
- Gather some information about the company in advance so you know something about it and can ask appropriate questions.
- I do have tips for the students at my table, but I prefer to give them in person. No expectations. They can come to have fun and chat informally.
- I expect the students to dress/act in a professional manner and ask lots of questions. This is a great opportunity to network and learn about some great companies/jobs.
- I think the students should ask me anything they would like to know about my company, my experience in the industry and what kinds of assignments I have had. I enjoy knowing what the students like and dislike about their experience at UT.
- I would like students that will be joining us to have an interest in the utility business and may be considering pursuing a career in this industry.
- I'd love to talk about how important internships are as well as how important it is to keep a network going even after having an internship or a real job offer. You never know when you might decide to explore other opportunities.
- If a student is interested in a certain company, they should have researched the company beforehand. Network, network, network! It's all about people skills and communication.
- It is always helpful to do a little research on the company before meeting with the representative. This way you know whether you are even interested in the company to begin with, and will give you discussion points.
- Look at company's website before dinner.
- Look at the company website before the dinner. Come prepared with a few questions related to the company or general career advice.
- Look forward to open conversation. Don't feel like any topic is off limits. Ask questions. Share your experiences as interns or students that have helped you refine your job search. Ask questions not specific to Capital One. Asking questions in general about working life right after college. We are open to sharing experiences about all!
- My expectations would be for them to ask any questions they might have about college or work. I think they should come prepared with questions so that they can take advantage of this opportunity.
- Please be open and honest in what you want for your future.
- Please be ready to ask questions regarding the industry we are in and how it relates to your major or specific questions to clarify what our company does. Know what you want to get out of the evening, be specific.
- Please come prepared to discuss what you are looking for in a potential career with Texas Instruments. Please understand Texas Instruments' current focus on analog and mixed signal technologies.
- Please exploit this opportunity to ask Company Representatives about typical starting assignments, early responsibilities, career development options, travel, etc.
- Please have resumes that include a partial (or complete) list of engineering courses taken, eligibility to work in the US, and career goals.
- Please make sure the students are generally familiar with the company. No student should start a conversation with, "What is (Insert Company)?"
- Relax. We want you to leave feeling like you know who Fluor is and what we do, as well as the kind of atmosphere we provide for our employees.
- Students should be themselves. They should research the company that they plan to sit with so they can ask intelligent questions.
- Try not to be too shy. Introduce yourself to the people around you. We want you to ask us lots of questions - about anything you would like to know. Be prepared to tell us interesting things about you, as we will be asking you questions too. We are there to support you and get to know you and let you get to know us. The more outgoing and conversive you are, the more we will all gain from this experience.

- Visit www.lockheedmartin.com/careers to become familiar with the corporation and the job requisitions that are offered at the time. Bring a list of any questions, whether personal or professional, and I will do my best to support fellow Longhorns in their pursuit of their career.
- Why is the student interested in Microsoft? What parts of the company catch their eye? How do they feel they are valuable to those parts of the company?

Students often don't know what questions to ask company representatives. Please share questions you recommend students ask at your Banquet Table:

- 1) What are starting opportunities for a BS ChE in a manufacturing role? A research role? A sales job? (Other area of interest?) 2) What are benefits of working for a large/small company?
- As Capital One can seem like an interesting company for an engineer -- please join us to ask questions about the various types of roles engineers play in the corporate roles at Capital One. So, please ask any questions ranging from what is a normal day like at Capital One, to what does an analyst do at Capital One?, to what is the future business strategy for Capital One. Some additional questions: -Where are cap one's offices located? -I know cap one is a credit card company and a bank, but what other financial services do they offer? -What is the average age of a cap one employee? -What is the average time a college hire remains at cap one? -What type of educational assistance does cap one offer? Other benefits as a full time employee? -How does Capital One promote diversity (of culture, gender, thinking)?
- Ask about company structure - layers of management. This will help you understand the opportunity for growth in your career. Ask about benefits - additional compensation packages are as important, if not more important than the base salary. Your salary won't mean much if you are spending half of it to get health insurance for you and your family. Ask about the type of work the company does - understand how flexible the company is when the economy is slowing or in a recession. Understand how the economy affects the company.
- Ask about our company and what makes it so great to work for. Ask for suggestions on how best to stand out in a large company. Ask for suggestions on how to get quickly integrated into a new job. Ask about our jobs, what we do, what we have done, what our career paths have been since graduating college. Ask about the different career options that may be available to you when you graduate.
- Ask about whether it's the right job for people who are in relationships. Ask about the worst day I have had at my job.
- Ask me about my work history. Why am I still working at Schlumberger? Do you have a family and how do you balance that with work?
- Ask Questions! This is a great opportunity to gain insight about companies, industries, and job opportunities. Some great questions to ask: Why did you choose your industry/company? What do you enjoy most about your job? What does your company look for in prospective employees?
- Ask whatever is on your mind.
- Discuss history of representatives in the industry. Discuss career paths of representatives within company.
- Does your company offer co-op positions? Does your company prefer co-ops or interns? What does a student get to do while employed as a co-op/intern? What technical areas does your company offer? What do you like about your company?
- Don't be shy about the questions you ask. We are here to assist you in finding the right company for you. Any question is fair game.
- How does your company encourage continuing education and professional development? How does your company train new employees? Does your company encourage mentorship of new employees? What is the likelihood that I will be able to spend a career with you company? How easy is it to move both laterally and vertically within your company? Where am I likely to be located if I worked for your company, and would I have the opportunity to travel? How would I use my degree if I worked for your company?
- How long have you been with the company? What projects have you worked on? What career path did you take? Do you travel a lot for work, or have you had to live in a foreign country to do your job? What was that like? What can I do to increase my chances of working for your company? Do you know about what starting salaries are for college hires at your company? Does your company have a tuition plan, I'd like work on my master's degree in engineering? Does your company encourage young engineers to become professionally registered; I am working to become registered as quickly as I can? How many hours a week do you work? What are the hours? Tell me something about working conditions in your office. What are the worst conditions you've had to work in on-site? What are some of the best?
- How would my engineering degree be utilized in a manufacturing environment? What other skill sets should I work on in order to succeed in a manufacturing environment? Is it difficult for females to work in a manufacturing environment?

- I found that students sometimes have the idea that the company will have a grand plan for their career, and end up asking what will the company do for them. They need to remember that the company's responsibility is to provide the opportunities, but the employee's responsibility is to drive their own career. So ask questions about the opportunities and then plan out how you can take advantage of these opportunities to further your own career.
- Internship opportunities, employment opportunities, question about resume writing, the steps needed to get that interview.
- Know a bit about the company that you are sitting with before the banquet. Look it up online.
- Please exploit this opportunity to ask Company Representatives about typical starting assignments, early responsibilities, career development options, travel, etc.
- Questions are always welcomed. I can range from company's culture to company's current activities.
- Research the companies you've requested to be placed with. This should help you generate questions of what you'd like to know. I would ask questions related to the industry, the corporate culture, the career development within the industry. All of these will help you learn about specific companies along with different roles you might have at a company.
- Students can ask a variety of information like these: -Tell me about your group and the work you do for your company. -I am interested in technology X; does your company do any work with this. -Tell me what a typical workday consists of -If I were to come to your company, what work would I be doing -Does your company offer training for new employees -What are some of the additional benefits of working for your company -Are there opportunities for advancement -Do you have any interview tips -What does the interview process look like -How is performance judged at your company
- Students should have an idea of the industry (microchip fabrication, defense, etc) that they would like to work in. Then they should research the top companies in those industries. Their independent research will generate lists of questions. Students should network as much as possible with groups like WEP, Texas Exes, ECAC and research how previous graduating Longhorns have found success. Ask about total salary compensation and what day to day life is like at the companies students are interested in. It may be more beneficial to take a lesser paying job if more flexibility is allowed in daily work life. Salary is only a single piece of a job offer.
- The students should ask questions that they really want the answer to. It is disappointing to be answering a question and realize the student is not even interested.
- What benefits will this career offer me? How did you choose this profession? How will this career benefit me in follow-on careers? What is required of me should I chose this profession?
- What can I expect in my first year if I worked at your company? In addition to educational background, what skills does your company look for? As a tip: the student could ask what the representative did his or her first year at the company, what it was like, and what he or she did to move up.
- What do you like about your job? What kinds of projects do you work on? What challenges does your industry face in the future?
- What does a typical day/week look like for you? What are some challenges you encounter in your job? How does your company address career development?
- What is a typical day like? Why did you choose your job/company/career? (as opposed to the others) What is something you like and don't like about your job?
- What is a typical engineer's work description in your organization? What qualities do you look for in a candidate?
- What is the company culture like? Major locations?
- What is your company looking for when they interview students?
- What kind of opportunities are there for beginning engineers? -What are some typical opportunities that a beginning engineer would have in their first ten years?
- What should a new graduate be looking for in a potential employer? What is a typical day/week/month/year like for a newly hired engineer? How does an engineer's job change over the course of his/her career? What kind of training does your company provide? What qualities are you looking for in an interviewee? What qualities are important for success in your company? How is success defined at your company? Why do people stay or leave?
- What should a new graduate be looking for in a potential employer? What is a typical day/week/month/year like for a newly hired engineer? How does an engineer's job change over the course of his/her career? What kind of training does your company provide? What qualities are you looking for in an interviewee? What qualities are important for success in your company? How is success defined at your company? Why do people stay or leave?
- What should I be looking for in internships/coops?

- What's a typical day as an engineer? How do you apply your education to your job?
- Where do you see yourself in five years? What is most important to you in choosing your employer?
- Why are you working the company you're working for? What do you wish you would've done differently while still in college?
- Why you are interested to oil companies? What are the most important factors when you make a decision on what company to work for? What are your thoughts/feedback on internship?